





20 **years ago...**Somewhere in Sicily

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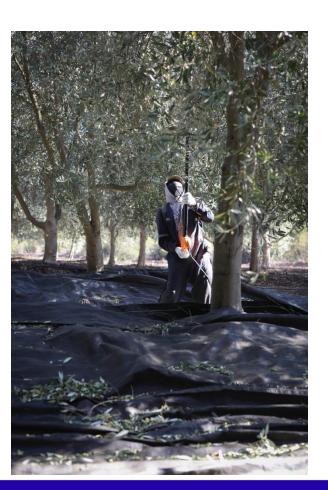


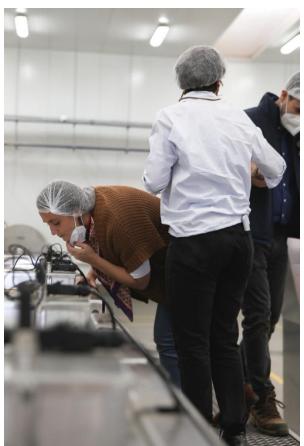


Olive Oil Times

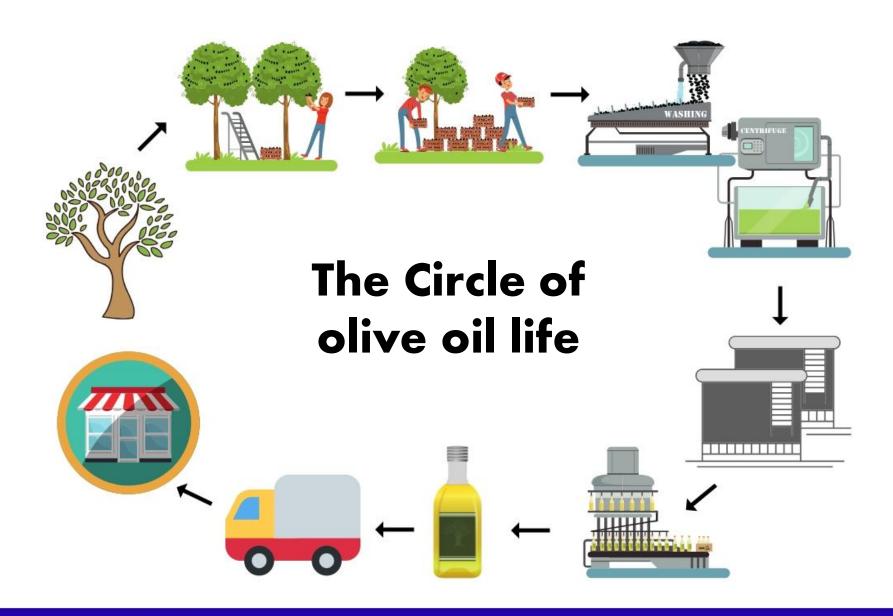
Olive Oil Sommelier Certification

I hope all of you had this experience at least once...









Terroir









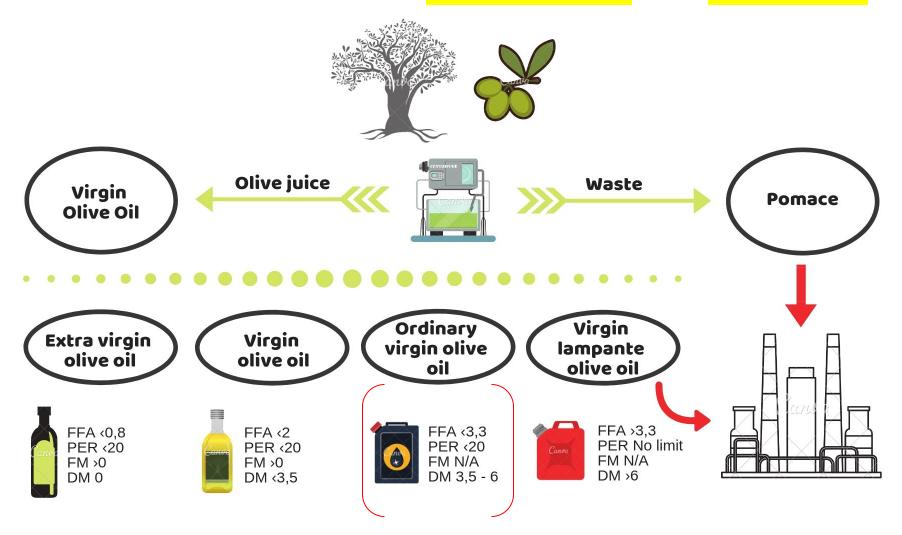


We learn a new language: The olive oil "speaks" through sensory assessment





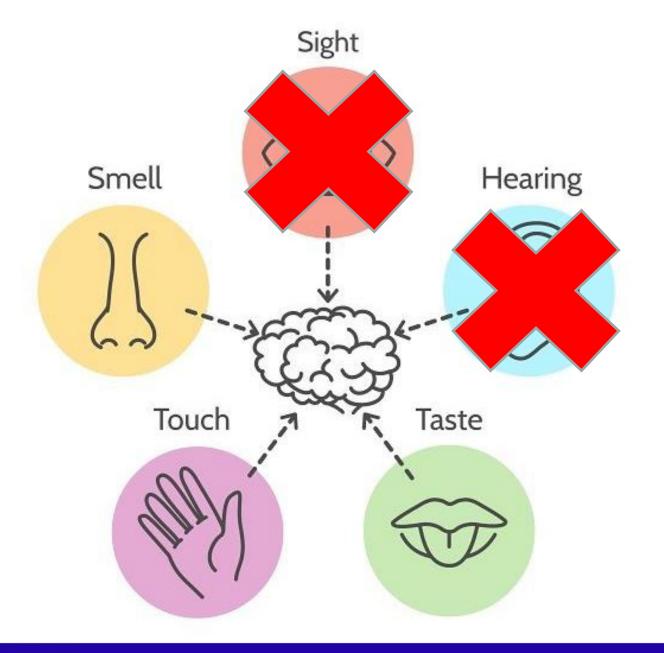
IOC standard talks about fruitiness and defects

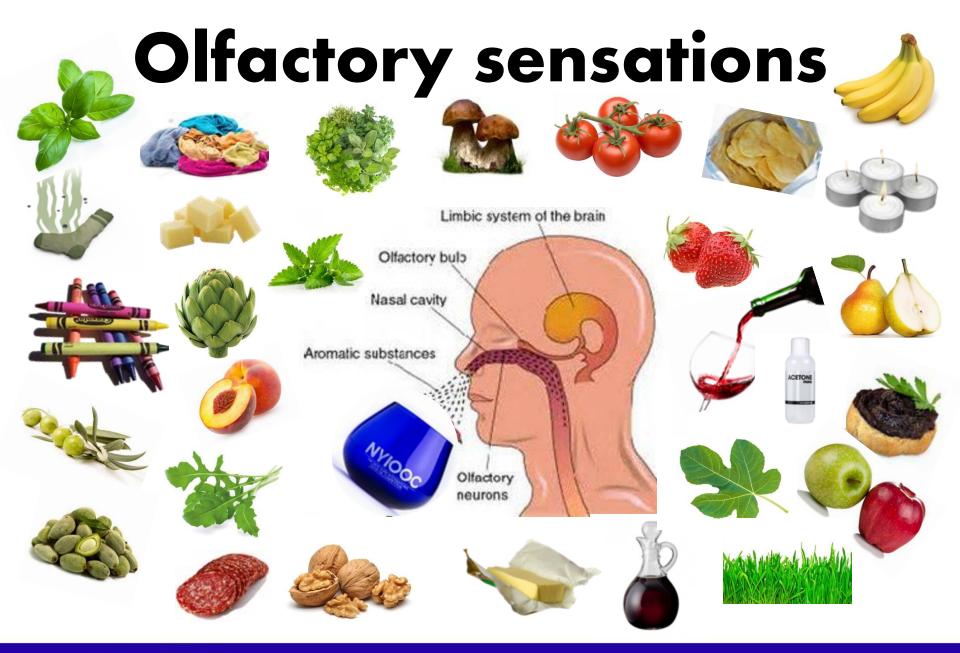


So... ¿what is the first thing you should do with olive oil?

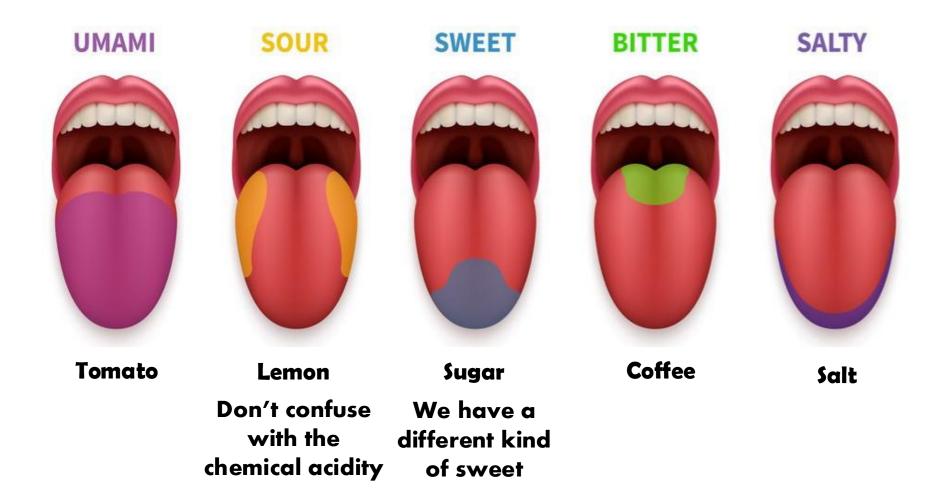








Gustatory sensations

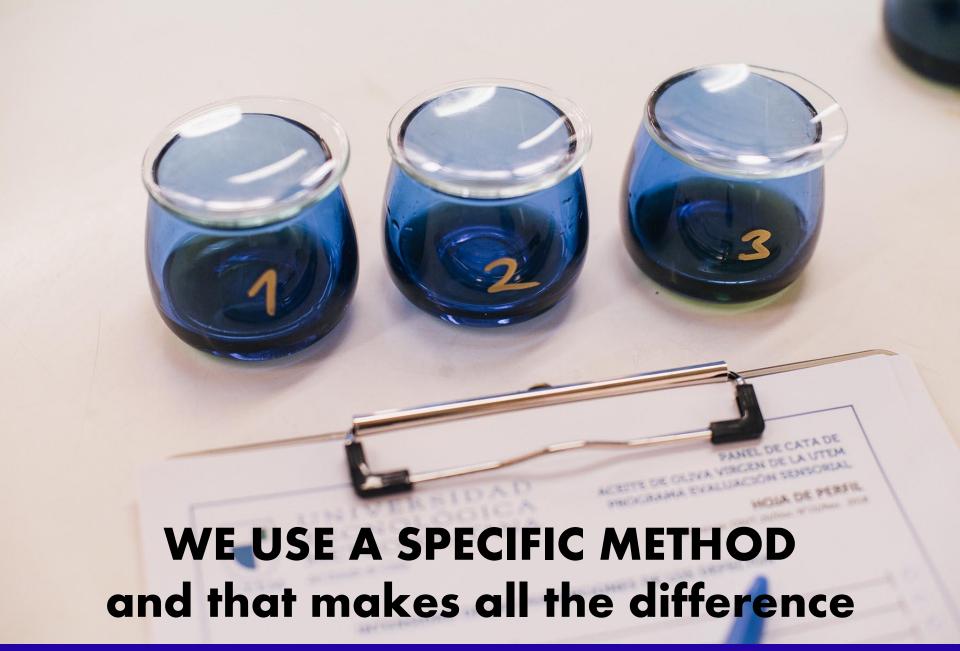


Tactile sensations



Pungency

It's not **gustatory**, it's sensed via chemesthesis, the sensitivity of the skin and mucous membranes to certain substances. **This is why we get this burnt in the throat.**







- **Subjective**
- It allows you to design commercial strategies, pairings, action plans during the harvest...
- It gives us clues about the quality

- **Objective**
- Protects the consumer from fraud and lies
- Uses statistics as a differentiator has legitimacy





Show variants in the sensory profile (cultivar, OD, shelf life...) **Determinates DOP**

OUR WORK

(private, research, official)

Find special characteristics regarding consumers preferences

Describe intensity of sensations

Evaluate quality (competitions)

Time to work... Silence 1) Focus on your work, not 2] your partner's Pay attention and let the 3] oil tells its story Trust in your senses